



## 10 REASONS YOU NEED A CYBER SECURITY ADVISOR

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Read: 5 minutes.





## REASONS | DRIVERS:

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*“It takes 20 years to build a reputation and few minutes of cyber-incident to ruin it.” –*  
[Stephane Nappo](#)

### 1. INDEPENDENCE

- ❖ An independent cyber security advisor is driven by your organization’s interests alone.

### 2. REPRESENTATION

- ❖ Can effectively represent and advise on cyber security in executive forums and at board level.
- ❖ Will assist decision makers and engage key stakeholders.

### 3. THOUGHT LEADERSHIP

- ❖ Can assist the leadership team in developing new and innovative approaches and solutions for critical cyber security challenges.

- ❖ Advise on segmentation - providing different levels of protection for different assets according to risk profile.
- ❖ Innovative approaches to address:
  - Identity management (DigitalID),
  - Online security and customer safety whilst delivering an enhanced customer experience (usability labs).
- ❖ Software development/engineering (embedding security in software).

### 4. ENHANCED PROTECTION

- ❖ Can help to better protect your organization’s reputation and brand.
- ❖ Will optimize cyber security operations to address critical risks and challenges and maximize benefits.



*“As cybersecurity leaders, we have to create our message of influence because security is a culture, and you need the business to take place and be part of that security culture.” — [Britney Hommertzheim](#)*

## 5. CYBER STRATEGY EXPERTISE

- ❖ A Cyber Security Advisor is an expert in developing and executing cyber strategy.
- ❖ Can help transform the cyber security function to address new market events (digital, pandemic/work from home).
- ❖ Can provide valuable insight on cyber security due diligence in a Mergers and Acquisition (M&A) scenario or post M&A consolidation.

## 6. IMPROVE RESILIENCE

- ❖ Verify incident response management policies and plan are in place.
- ❖ Advise board and the leadership team in case of an incident or attack.

## 7. “UNITE AND CONQUER”.

- ❖ Can bring all the relevant players together including Audit and Risk, Legal and Commercial, Operational Business Leaders/GMs, IT, and the Executive Team.

## 8. HOLISTIC COVERAGE

- ❖ Provide end-to-end coverage of cyber security – broad expertise and experience.
- ❖ Provide oversight and advise on:
  - Leadership and building teams (structure and process and including recruitment),
  - Governance, compliance, and reporting,



*We shouldn't ask our customers to make a tradeoff between privacy and security. We need to offer them the best of both. [Tim Cook](#)*

- Risk management, legal and commercials (procurement and negotiations),
- Communications – presentations, whitepapers, webinars, executive and board reports,
- Online safety as part of Digital and Customer Experience,
- Drive cultural change – raise awareness,
- Stakeholder engagement, and
- Advanced technology (Internet of Things – sensors, Artificial Intelligence, Virtual Reality, Digital Twins, Big Data and much more...).

## 9. UNDERSTANDS YOUR ORGANISATION

- ❖ Focused on protecting and achieving benefits for your organization.
- ❖ Knows the staff and the business processes, policies, and systems.
- ❖ Understands your organization's risk profile and business strategy.
- ❖ Will align cyber security with your organization's operational risk exposure, and corporate strategies and direction.

## 10. IMPROVE MATURITY

- ❖ Across business processes, people, and technology.

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